



Completing A Community Health Needs Assessment 2017 Guidance



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SECTION ONE: Overview

INTRODUCTION

The Patient Protection and Affordable Care Act, signed into law Mar. 23, 2010, requires hospitals with a 501(c)(3) tax-exempt status to meet requirements to comply with the intent of a charitable hospital.ⁱ The [final rule](#) was issued from the U.S. Treasury Department on Dec. 29, 2014, regarding the charitable hospital requirements included in the ACA.

The following clarifications were included in the new final rule:

- Expand the examples of health needs to encompass the prevention of illnesses, while addressing the social determinants of health
- Give hospitals leeway in cases where they are not able to get the required community input
- Added requirement to use community input when setting priority issues including involvement in the assessment process
- Added requirement to show proof of documentation of the evaluation process and impact of any actions that were taken to address issues identified since the previous needs assessment
- The requirement that implementation strategies include a plan to evaluate planned actions was removed from the final rule, but the strategy must include the anticipated impact of planned actions

A complete summary of the rule and IRS guidance may be found in the Jan. 6, 2015, MHA [Issue Brief](#).ⁱⁱ

This report provides guidance for the operational implementation of the community health needs assessment and subsequent community-based health improvement plans.

WHAT IS THE IRS REQUIREMENT FOR TAX-EXEMPT HOSPITALS?

Section 501(r) of the IRS tax code placed new requirements on 501(c)(3) organizations that operate at least one hospital facility. The following four provisions are required for each hospital facility:¹

- establish written financial assistance and emergency medical care policies
- limit amounts charged for emergency or other medically necessary care to individuals eligible for assistance under the hospital’s financial assistance policy

- make reasonable efforts to determine whether an individual is eligible for assistance under the hospital’s financial assistance policy before engaging in extraordinary collection actions against the individual
- conduct a CHNA and adopt an implementation strategy at least once every three years

The CHNA must be conducted every three years and incorporate input from “persons who represent the broad interests of the community served by the hospital, including those with special knowledge of, or expertise in, public health.”ⁱⁱⁱ The final rule provides hospitals additional time to submit the implementation strategy following completion of the CHNA for the years that a full CHNA and implementation strategy are required. Based on the three-year renewal cycle, hospitals must submit a full CHNA once every three years, but are allowed an additional four and one-half months beyond the last day of the tax year to formally adopt the implementation strategy based on the CHNA submitted four

Note: This guidance provides updated and concise information published through an MHA Issue Brief series in 2010-2015.

CHNA AND IMPLEMENTATION SCHEDULE EXAMPLE	
Previous CHNA and implementation plan widely disseminated and required information submitted with IRS Form 990, Schedule H	June 30, 2013
Year one progress report	June 30, 2014
Year two progress report	June 30, 2015
New CHNA widely disseminated and required information submitted with IRS Form 990, Schedule H	June 30, 2016
New governance approved implementation plan formally adopted	Nov. 15, 2016

and one-half months earlier. The implementation strategy must be submitted by the 15th day of the fifth month following the last day of the tax year in which the CHNA is submitted.

The final rule states that hospitals that significantly change their implementation plan during the three-year cycle should have the revised implementation plan reviewed and adopted by the hospital governance body.

The following are current IRS notices and resources

- [Federal Register vol. 79, no. 250](#) is the final rule
- [Notice 2010-39](#) provides the initial ACA IRS tax requirements for charitable hospitals
- [Notice 2011-52](#) provides an overview of the initial notice and instructions
- [Notice 2014-3](#) provides clarification and correction regarding hospitals that do not complete the requirements
- [See Appendix A: Current Form 990, Schedule H and instructions](#)

WHICH HOSPITALS MUST COMPLY WITH THE IRS PROVISION FOR CHARITABLE HOSPITALS?

Organizations with a 501(c)(3) tax-exempt status that operate at least one hospital must comply with the requirements for charitable hospitals, including conducting a CHNA and adopting an implementation strategy at least once every three years. There is no exception for government hospital organizations.

Governmental entities are exempt under IRC Section 115 instead of IRC 501C3, and do not have to file a Form 990 tax return. They also are not subject to the 501R tax regulations; therefore, are not required to complete a CHNA. A “dual status” hospital is a governmental hospital that has received 501C3 status to participate in certain employee benefits, which typically is a 403b pension plan. These hospitals are not required to file a Form 990; however, since they do have 501C3 tax status, they are subject to the 501R tax regulations and thus are required to complete a CHNA.

The final rule provides the following clarification. Each 501(c)(3) facility with a unique state license is treated as an entity requiring a CHNA. If multiple facilities in different geographic areas, and serving different communities operate under a single license, either of the following are acceptable.ⁱⁱ

- one CHNA and implementation strategy that assesses and includes the aggregate of all geographic areas may be submitted
- the different geographic areas or populations served by the different buildings may be separated as sections within a single assessment and implementation strategy

The final rule also provides clarification about partnership relationships and requirements. If a hospital organization provides hospital care through a partnership, the activities of the partnership are considered activities of the hospital and thus,

a community assessment and implementation strategy must be submitted to comply with the IRS provision for charitable hospitals. Likewise, if a hospital organization has capital or profit interest in a partnership that provides hospital care, the partnership’s governing body also should be considered an authorized governance body of the hospital.ⁱⁱ

WHAT INFORMATION SHOULD BE INCLUDED IN THE COMMUNITY ASSESSMENT?

The CHNA must be documented in a written report and address each of the identified community health needs in a separate implementation strategy that follows the written community assessment report. The final rule clarifies that the CHNA is intended to include more than financial and direct health issues. It also should include social determinants of health such as behavioral, environmental and social factors that contribute to community health status. The documentation must include the following information.

1. **A description of the community served by the hospital and how it was determined, including, but not limited to the following.**
 - counties
 - ZIP codes
 - population density
 - demographics including age, race, ethnicity and socio-economic status
 - changes or trends throughout the last 10 years

- known major risks for community safety
2. **A description of the process and methods used to conduct the assessment, including the following.**
 - a description of the sources and dates of the data and other information used in the assessment, including primary and secondary data sources
 - the analytical methods applied to identify community health needs
 - information gaps that impact the hospital’s ability to assess the health needs of the community
 - the prior CHNA, if applicable

If a hospital collaborates with other organizations in conducting a CHNA, the report should identify all of the organizations with which the hospital collaborated. If a hospital contracts with one or more third parties to assist in conducting a CHNA, the report also should disclose the identity and qualifications of the third parties.

3. **A description of the approach used to plan, develop and conduct the assessment and prioritize the health issues. The report must detail how the hospital took into account input from people who represent the broad interests of the community served by the hospital, including the following.**
 - a description of when and how the organization consulted and/or collaborated

- with these people (whether through meetings, focus groups, interviews, surveys, written correspondence, etc.)
- community leaders that were consulted and/or collaborated in the planning and implementation process
- justification of why data sources were used and selected
- justification of the approach for primary data collection
- explanation of successful and unsuccessful approaches to seek broad-based community input, especially underserved or high-risk groups within the community
- a description of people and processes used to prioritize the health issues for the implementation strategy

The written report should identify the organizations, including individual names and titles with whom the hospital consulted both for the assessment and the prioritization of health issues. In addition, the report must identify any individual providing input who has special knowledge of, or expertise in, public health by name, title and affiliation, and provide a brief description of the individual’s special knowledge or expertise.

4. **A prioritized description of all of the community health needs identified through the CHNA, as well as a description of the process and criteria used in prioritizing such health needs. This section should include, but**

not be limited to, financial and other barriers to access, preventive health gaps, and indicators of nutritional, social, economic, environmental and behavioral health, all of which influence health status. This information should be collected through the following sources and processes.

- priorities identified through primary and secondary data
- other processes used to rank priorities

5. **A description of the existing health care facilities and other resources within the community available to meet the community health needs identified through the CHNA.**

[See Appendix B: Checklist](#)

WHERE IS THE COMMUNITY ASSESSMENT REPORTED?

All 501(c)3, tax-exempt hospitals are required to report on the [IRS Form 990, Schedule H](#) a description of how the organization conducted a CHNA and is addressing the needs identified in the CHNA. Hospitals also must report a description of any needs that are not being addressed and the rationale used to omit any health issues in the implementation strategy (see Appendix A: [Schedule H Form 990](#)). The ACA and IRS code 501(r) also [require](#) that hospitals broadly disseminate to the community and other stakeholders the CHNA results and summary.ⁱⁱⁱ Instructions on how to receive a printed copy to accompany any reference to the CHNA

or electronic version must be provided to ensure ease of access to the information for any interested person. The final rule clarifies that in years not requiring a full CHNA, the hospital is expected to provide an update to the implementation strategy based on the last conducted CHNA.

WHEN IS A COMMUNITY ASSESSMENT REQUIRED?

Since the passage of the ACA, a CHNA is required to be completed and filed in the tax year that ended two years after March 23, 2010, with a requirement to conduct a new CHNA every three years. For most hospitals, assessments were conducted in 2012 and 2013 with the requirement to reassess the community's health status in 2015 and 2016. The final rule adopted largely the interim guidance and thus, the time period has not changed significantly; compliance with the final rule regulations are expected in the taxable years beginning after Dec. 29, 2015.ⁱⁱ

WHAT IS THE PENALTY FOR NON-COMPLIANCE?

A \$50,000 excise tax will be imposed on any hospital that willfully fails to meet these requirements due to gross negligence, reckless disregard and willful neglect for any and all taxable years in any three-year period. The excise tax will be applied to any taxable years that a hospital organization failed to comply.

For example, if a hospital that reports on a calendar-year basis

fails to conduct a CHNA by the last day of 2013, and also does not conduct one in 2011 or 2012, it will be subject to the tax for its 2013 taxable year. If it then fails to conduct a CHNA by the last day of 2014, it will again be subject to the \$50,000 tax for its 2014 taxable year (for having not conducted an assessment in 2012, 2013 or 2014).

The final rule acknowledges that errors may occur even with established reasonable practices and procedures in place. Such omissions may be deemed minor omissions and thus corrective action, including revised practices and procedures to comply, may be accepted by the IRS as long as the collective omissions or error remains minor. However, if a minor omission or error is repeated after corrective action, the omission or error may no longer be considered inadvertent.

If a multi-hospital system fails to meet the requirements for all of its hospitals separately, it will be subject to the \$50,000 excise tax for each hospital. The final rule does not indicate that there will be a penalty imposed for a lack of improvement in the CHNA implementation strategy goals.

In 2013, the IRS issued clarification in the [August 15, 2013, Federal Register](#) providing guidance for hospitals that fail to meet CHNA requirements.

WHAT ARE THE BENEFITS TO MY HOSPITAL BEYOND IRS COMPLIANCE?

A CHNA will identify assets and programs currently in place and

existing gaps. This process reduces the likelihood of developing a well-intentioned but redundant program, or a program that does not address a priority health issue as identified through quantitative or qualitative data. Assessments also reduce the potential of neglecting a critical need in a vulnerable population.

The transformation of the health care delivery system provides an opportunity for hospitals to incorporate the data and community input into the overall strategy to provide services that result in better health, better care and lower costs. A CHNA and subsequent improvement strategy have many potential benefits for the hospital and community. The following are a few examples of communitywide activities and initiatives that may result.

- coordinating services of care among multiple providers and settings including prevention, early detection, chronic disease management, and acute and post-acute care
- addressing the behaviors and prevalence of chronic diseases such as heart disease and smoking- and diet-related illnesses
- actions to address the issues of vulnerable populations and evidence of disparity

Not-for-profit hospitals that take a population-based view of health care may see the financial rewards of a reduced number of uncompensated hospitalizations while demonstrating their commitment to the community's well-being.

SECTION TWO: Conducting A CHNA

The following steps are suggested approaches for conducting the CHNA and meeting ACA requirements.

1. **Define the community served by a hospital facility.**
2. **Identify the partners and individuals representing the broad interests of the community.**
3. **Gather available secondary data and assessments.**
4. **Seek community perspectives about the community's health.**
5. **Aggregate primary and secondary research.**
6. **Identify and prioritize the health needs in your community.**
7. **Develop and widely disseminate the written assessment.**

1 STEP ONE

DEFINING THE COMMUNITY SERVED BY A HOSPITAL FACILITY

Hospitals must consider all of the relevant facts and unique community characteristics in defining the community a hospital facility serves. This is especially important because it determines the scope of the assessment and intervention. The IRS instructions – Part VI, Supplemental Information – instructs hospitals

to take into account the geographic service areas, demographics of the community, the number of other hospitals serving the community and whether one or more federally-designated medically underserved areas or populations are present in the community. The definition of community should include at-risk, target populations and principle specialty areas served by the hospital and present within the community. It is important to include community members and patients in conversations because it ensures that everyone's interests are taken into account. This inclusiveness builds a strong foundation for the implementation phase of the needs assessment.

The community may not be defined in a manner that circumvents the requirement to assess the health needs of (or consult with persons who represent the broad interests of) the community served by the hospital by excluding specific populations (i.e. medically underserved, low-income persons, minority groups, etc.).

The following definition has been used in several publications, including the *Massachusetts Attorney General's Community Benefits Guidelines for Non-Profit Hospitals*.

ONE STRATEGY: COMMIT TO THREE

The following steps help outline a process to address community health issues. It is important to keep decision-makers informed and involved, and to maintain a realistic and practical approach to improving your community's health status.

- develop a CHNA process and plan to conduct the CHNA once every **three** years
- identify **three** community stakeholders or leaders to seek broad-based input in the CHNA data, information and process
- with your community partners, review current and available data from at least **three** reliable sources
- develop a primary data assessment tool and disseminate using up to **three** formats to seek broad-based community input
- disseminate the aggregate CHNA results to the community-at-large through **three** different communication routes
- identify at least **three** priority areas for the hospital implementation strategy
- commit to a **three**-year collaborative process to address priority issues and encourage partnership with other health providers and experts
- identify **three** staff who can share the responsibility and lead the effort
- identify **three** indicators of success for each health issue
- monitor and report the progress **three** times per year to the hospital, community leadership and community-at-large
- repeat the CHNA process every **three** years

“While the geographic hospital service area is the natural definition of community for purposes of the needs assessment, the hospital service area should be the hospital’s starting point for assessing health needs. The community examined may differ from the patient care population. Consider whether there are populations within that geographic area with particular unmet health needs.”

2 STEP TWO

IDENTIFYING PARTNERS AND PERSONS REPRESENTING THE BROAD INTERESTS OF THE COMMUNITY

The CHNA must take into account input from people who represent the broad interests of the community served by the hospital including those with special knowledge of, or expertise in, public health. The CHNA must, at a minimum, take into account input from the following.

- people with special knowledge of, or expertise in, public health
- federal, tribal, regional, state, or local health, or other departments or agencies, with current data or other information relevant to the health needs of the community served by the hospital facility
- leaders, representatives or members of medically underserved, low-income and minority populations, and populations with chronic disease needs, in the community served by the hospital facility

- the IRS acknowledges that certain people may fall into more than one category. For example, a government official with special knowledge of, or expertise in, public health may satisfy the requirements in the first two bullets above

A hospital also may consult with, and seek input from, other persons located in and/or serving the community. For example, a hospital may consult or seek input from the following.

- health care consumer advocates
- nonprofit organizations
- academic experts
- local government officials
- community-based organizations, including organizations focused on one or more health issues
- health care providers, including community health centers and other providers focused on medically underserved populations
- low-income people
- minority groups
- people with chronic disease needs
- private businesses
- health insurance and managed care organizations

It is not necessary to complete the CHNA alone. Coordinating the assessment with other stakeholders provides the opportunity to increase effectiveness and efficiency. The coordination is especially important in creating a trusting relationship and sense of ownership. It is important to include

individuals currently involved in patient and family advisory groups because they can provide a community perspective to hospital programs and operations, and are likely to be enthusiastic about improving health through the CHNA process. IRS documents state that CHNA’s, “may be based on current information collected by a public health agency or non-profit organizations and may be conducted together with one or more organizations, including related organizations.”^{iv} The final rule does clarify if joint CHNAs must include the same basic information expected in a hospital organization CHNA. Hospitals collaborating on a joint CHNA should include any material differences in the communities served by the respective hospitals.ⁱⁱ

IDENTIFYING HOSPITAL STAFF WHO WILL PARTICIPATE IN THE CHNA PROCESS

It is important to identify a hospital team lead for the assessment. The team lead can be one of the following.

- director of marketing or a member of the community benefit department
- staff from the strategic planning office
- staff from population health office
- staff with public or community health expertise

Following are some potential duties for the designated assessment lead.

- formation of the hospital’s internal team
- identification and collaboration with community partners
- identifying time and resources required for the assessment
- developing a timeline for the completion of the assessment
- liason to the board and senior leadership on progress, including the barriers and key findings
- developing a prioritization criteria

An important task of the team lead is to identify the hospital’s internal team because it can determine the success or failure of the entire process. The selection process should be based on considerations such as the individual’s expertise, interest and availability to contribute to the assessment process. Individuals with a background in public health and statistical analysis are extremely valuable to this team. Staff and managers from other hospital departments also can bring different viewpoints to the discussion, which enriches the comprehensiveness of the final report.^{iv}

“Select a combination of doers and influencers. Doers are those that will be willing to roll their sleeves and to do the physical work needed to see the assessment is planned and implemented properly. Influencers are those who, with a single phone call or signature on a form, will enlist other people to participate or will help provide the resources to facilitate the assessments. Make sure that the staff team is large enough to accomplish the work, but small enough to make decisions and reach consensus. If necessary, subcommittees should be formed to handle specific tasks.”

3 STEP THREE

GATHER AVAILABLE DATA AND CURRENT ASSESSMENTS

A fundamental step when preparing a CHNA is data collection. Although it can be resource-intensive, the time and expenses can be reduced by using a variety of options. The assessment should include existing health status and public health data. These data will provide context and a framework for the subjective component of the CHNA.

Hospitals can base a CHNA on information collected by other organizations, including public health departments. A hospital also can conduct a CHNA in collaboration with other organizations, including related organizations, other hospital organizations and state and local agencies. Involving

persons that represent the broad interests of the community served by the hospital will meet a key requirement of the ACA, strengthen their commitment and potentially reduce the work required by hospital staff.

The final rule clarifies that a hospital organization may rely on data from another, recent CHNA that pertains to the same geographic area. In this case, the hospital may simply cite the data sources rather than a comprehensive description of methodology. It is important to remember that even though other CHNAs may be used, the hospital must document their own CHNA process, including collection of primary data in a separate written report from other organizations to meet ACA requirements.

Gathering Existing Data About The Community – Secondary Data

Secondary data are existing data that are collected by someone else for a purpose other than the one being pursued. There are many publicly-available sources that have reliable and valid county-level data that should be used to establish a quantifiable baseline of a community’s health and medical needs. Early in the CHNA process, it is important to gather and review secondary data. Common categories for secondary data include the following.

- demographics
- health outcomes
 - mortality
 - Morbidity

Missouri-specific resources include the following.

<http://www.countyhealthrankings.org/>



<http://www.communitycommons.org/chna/>



- health factors
 - health behaviors
 - clinical care (including access)
- social and economic factors
- physical environment

[See Appendix C: Listing of secondary resources](#)

Missouri-specific resources include the following.

- [MHA Hospital Industry Data Institute, Analytic Advantage®](#)
- [Community Commons](#)
- [Office of Social and Economic Data Analysis](#)
- [Missouri Department of Health & Senior Services](#)
- [County Health Rankings](#)

4 STEP FOUR

SEEK COMMUNITY PERSPECTIVES ABOUT THE COMMUNITY'S HEALTH – PRIMARY DATA

Primary data are collected specifically for the purpose of answering project-specific questions. Although this component may be more resource intensive, you will have the ability to collect the exact information needed and control the data collection process.

Following collection and initial review of secondary data, it is necessary to collect additional data to add breadth, depth and qualitative information, such as community perspective, to the secondary data. Secondary data

may not be available for all relevant health issues or populations. The potential imbalance of data does not negate the importance of health issues for issues without sufficient data; therefore, if there is a health issue or population of interest and data is not available, it is important to include the issue or population in the primary data survey.

Aggregating primary and secondary data is extremely important in helping prioritize community health needs. From a hospital's standpoint, involving patient and family engagement groups and community stakeholders provides helpful information that can complement the qualitative findings through surveys, interviews, focus groups and community or town meetings.

It will be necessary to collect qualitative data and perspectives from expert stakeholders in your community and the community-at-large. The collection of these data can be collected in various formats. Conducting one-on-one interviews with local public health officials, other health care providers, school health nurses and others is likely to be beneficial to your assessment. A focus group with these same officials may yield the same information and be more efficient. When seeking input from the broader community, you may wish to work with existing community groups that meet on a regular basis or use electronic communication.

Method of Data Collection

There are a variety of methods to collect primary data for a CHNA,

[MHA Hospital Industry Data Institute, Analytic Advantage®](#)



which do not have to be difficult, expensive or time intensive. Surveys provide a flexible means of assessing a representative sample of the population to gather information about attitudes and opinions, as well as measuring behaviors and population characteristics. A key decision in determining which survey methodology to use should be based on whether you are seeking individual or group responses.

Individual Survey Methodology

If seeking individual input, a simple survey may be compiled and disseminated in hard copy and/or electronically to maximize participant feedback. Using an online survey tool such as Survey Monkey (www.surveymonkey.com) provides a simple and cost-effective method for web-based surveys.

The survey tool should be widely disseminated through the

hospital, community and civic websites, and promoted through local newspapers, radio and other common community outlets. To be compliant with ACA requirements, survey responses must include all demographic groups and should specifically include the medically underserved, low-income and chronically-ill populations within the hospital's community. Hospitals should work to collect a large number of surveys to establish baseline information.

Advantages of surveying for individual response include the following.

- direct feedback from clients, key informants and target populations about specific issues
- developing public awareness of problems
- building a consensus for solutions or action

- comparing the self-reported incidence and prevalence with more objective data sources
- improving perception of quality of local health care services
- improving perception on the need of specific services either in existence or under consideration

Structured Group Surveying

Structured groups can supplement or be an alternative to individual surveys for data collection. Group interviews are typically low-cost, and may have limited success if there is not adequate planning and use of a skilled facilitator. This technique increases community awareness and may create an expectation for action. The facilitator should clearly state the purpose of the interview to reduce this potential.

It is important to differentiate between the data collected from key stakeholders, community leaders and public health experts from the broad-based community input. Face-to-face interviews with community leaders focused on health issues from their perspective is a traditional and effective means, but requires significant time to organize, conduct and aggregate the information. A separate survey tool may be an option.

See Appendix D: Sample Written Survey

STRUCTURED GROUPS		
	Focus Groups	Community Forums
Size of group	4-12	Large – at least 15, preferably more
Participants	Similar to each other	Diverse, cross-section of community members
Participant recruitment	Invitation	Open and broad public invitations
Consensus as a goal	No	No
Purpose of the group	Obtain insight and perspective on a specific topic or issue	Obtain broad-based perspective and opinions
Interview format	Focused questions requiring skilled facilitation	Typically informal with open-ended questions
Repetition	Focus groups are usually conducted several times to increase information validity	Typically each community forum is a unique group composition and should not be compared with other community forums
Sample questions	In our community, 28 percent of the adults smoke. <ul style="list-style-type: none"> • Does this concern you? • What should be the role of hospitals in addressing this issue? (repeat for business, government, citizens) • Would you support local regulation to prohibit smoking in all public buildings? • Would you support local tax increases on the sale of tobacco products? 	<ul style="list-style-type: none"> • What health services in the community do people use? • Is there anything that makes these services difficult to use? • Do you think services are getting better or worse? • Are there specific community health issues that concern you?
Sample guidelines or ground rules	Strong facilitation to eliminate domination by one individual and/or “group think.”	<ul style="list-style-type: none"> • Time limit for response • Respectful behavior

Two common types of structured groups include focus groups and community forums.

A focus group is defined as people who possess certain similar characteristics, assembled as a group to participate in a focused discussion to help understand the topic of interest.

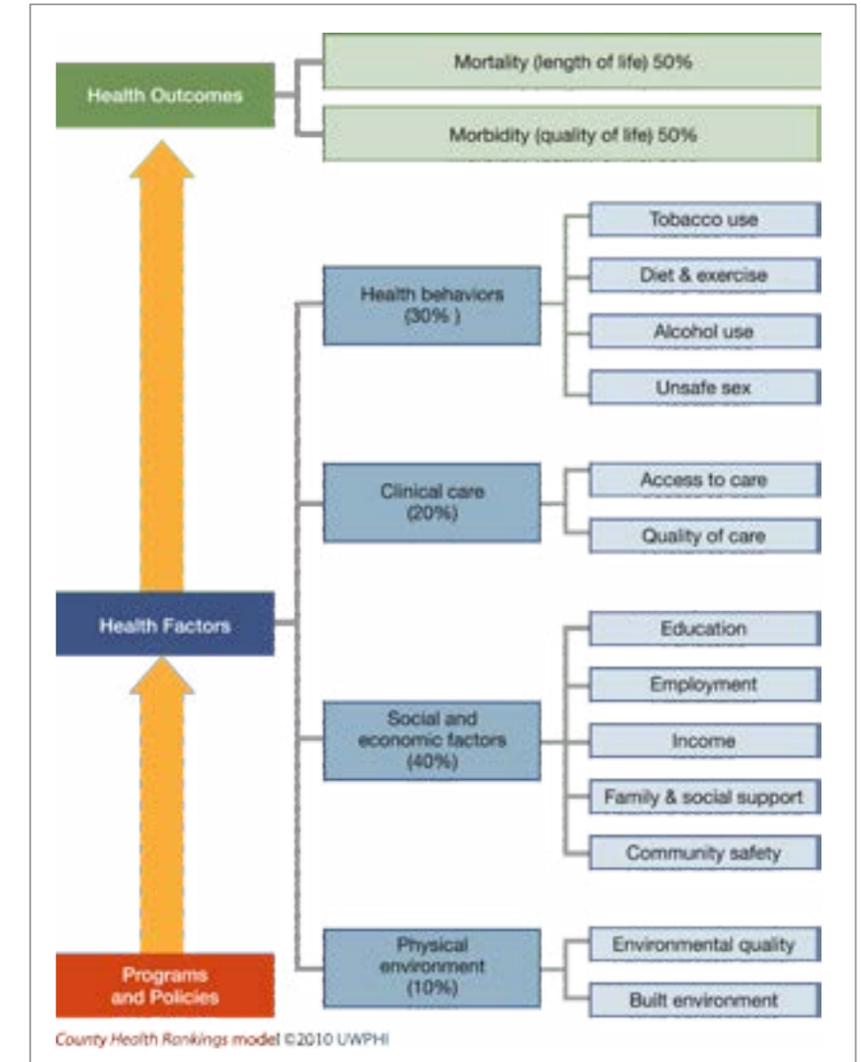
A larger group interview structure typically is referred to as a **community forum** or town meeting. These gatherings are often held in politically neutral locations and provide an opportunity to seek broad-based input on a broad topic such as “the health needs of a community.”

5 STEP FIVE

AGGREGATE SECONDARY AND PRIMARY DATA

After discussion of the previous questions among key hospital leaders, a systematic review of the secondary data may be the next logical step to identify and prioritize community health issues. It is important to note that most secondary data used in a CHNA is reported at the county-level; therefore, hospital personnel will need to collect and analyze the secondary data for each of the key counties included in the community definition used for the CHNA. One way to analyze the data is to use the [County Health Rankings](#) model for population-based health initiatives to sort the specific indicators. It includes two health outcomes – mortality and morbidity – and four health factors that contribute to overall health status, which are

COUNTY HEALTH RANKINGS MODEL



areas for the following focused initiatives.

- health behaviors
- clinical care
- social and economic factors
- physical environment

Following are additional databases where hospitals may derive secondary county-level data for their needs assessment.

Community Commons – Offer access to national, state and county-level data with easy use of visualization. Hospitals can build their CHNA and be able to do the following: identify assets and potential disparities in their region as it relates to community health and well-being; map a vulnerable population footprint by locating areas in their community with low educational attainment and poverty; identify where users

can find areas in their community struggling with housing and transportation costs, school proefficiency and availability of jobs.

Community commons offer tools to help users gather relevant information.

- Establish and understand the unique circumstances, or context, of the community through an equity lens.
- Assess economic vitality.
- Explore educational effects on health disparity
- Identify environment resources.
- Examine food access, affordability and security.
- Determine areas of health disparity and identify vulnerable populations.

Missouri Information for Community Assessment (MICA)

– An interactive system that allows users to create and download tables, based on selected variables from a variety types of data files. Users can run reports to city, county and statewide levels respectively. The Missouri Department of Health and Senior Services Bureau of Health Care Analysis and Data Dissemination provides rich sources of data and resources that are essential in the needs assessment process. Examples of data sources include the following.

- community data profile
- behavioral risk factor surveillance system

- priorities mica
- county-level study
- health care-associated infection reporting
- births
- deaths

Using the community health improvement resources helps hospitals use the data driven, evidence-based public health process to guide decisions and intervention planning.

6 STEP SIX

ANALYZE DATA AND PRIORITIZE HEALTH ISSUES

This process may seem daunting, especially when considering the volume of data and statistics collected through primary and secondary sources. The final rule emphasizes the need to include input from other community leaders with health-related expertise in the prioritization process and to thoroughly describe the process used to select health issues for the improvement strategy. The following questions may help facilitate discussion within your organization.

The Hospital’s Focus

- What is important to the hospital as defined by its mission and vision?
- What are the hospital’s current strategic priorities related to population-based health initiatives?
- What are the hospital’s current community health programs?

- What are the hospital’s core lines of service and patient populations?
- What does the hospital do well?
- What does the hospital have the ability to influence and thus create positive change?

The Community’s Focus

- What is important to the community as conveyed in the primary research?
- Has anything significant occurred within the community that may not be captured in any of the data? For example, the loss of a major industry or a high-profile incident may alter the immediate and subjective perspective of the important community issues.
- Is there a community health issue that is especially relevant right now regardless of data?
- Are there other current community health programs?
- Have there been recent failed attempts to address community health issues?

Once sorted, evaluate each key indicator of the community’s current status data against the following factors.

- Use the current data to establish a baseline or monitoring trend.
 - If a trend is available, is your community improving, staying the same, or getting worse?
- Compare your county(ies) to state and national averages.

- Are you above, below or near the state and national averages?
- Compare your county(ies) to peer counties, especially peer counties in Missouri.
 - Is your rate for a particular issue above, below or near the peer counties?
- Compare your county rank to the state rank understanding that Missouri ranks very low among most states in its health status.
- Compare your county to the national benchmark.

Identify Possible Areas of Focus

Following compilation of the secondary data, identify specific data elements that meet the following criteria.

- demonstrate an opportunity for improvement either by rate, trend and comparison to other similar counties or rank
- determine if there are health indicators/issues that demonstrate an opportunity to improve the health status of the chronically ill, medically underserved, low-income or low-socioeconomic status populations
- refer to the County Health Ranking Model to determine the percentage of impact the specific health indicator/issue has on a particular health factor

The key health indicators/issues identified in the secondary data should then be compared against the synthesis of information gathered in the primary data collected

from public health experts and the broader community. In the comparison of the secondary and primary data, the following questions should be answered.

- Are the health issues important to the hospital and key public health partners also included in the secondary data as potential priority issues?
- Are the health issues that are important to the general community also included in the secondary data as a potential priority?

After identifying possible areas of focus, consider the following questions to select the most important issues for immediate action from among all of the priority health issues. A hospital should engage public health and other key partners in all steps, but especially in the selection of issues for community-based action. Although the IRS does

not mandate one prioritization methodology over another, they require hospitals to have a criteria. The table below shows an example of one of many possible prioritization criterias that may be used.

7 STEP SEVEN

DOCUMENTING AND DISSEMINATING THE COMMUNITY HEALTH NEEDS PROCESS

The CHNA must be documented in a written report and address each of the community health needs identified in an implementation strategy, separate from, and in addition to, the written report. The documentation must include the following information.

- a description of the community served by the hospital facility and how it was determined

EXAMPLE OF A PRIORITIZATION CRITERIA	
Magnitude of Problem	The health need affects a large number of people in the community.
Severity of the Problem	The health need has serious consequences (morbidity, mortality and/or economic burden) for those affected.
Health Disparities	The health need disproportionately impacts the health status of one or more vulnerable population groups.
Community Assets	The community can make a meaningful contribution to addressing the health need because of its relevant expertise and/or assets as a community, and because of an organizational commitment to addressing the need.
Ability to Leverage	Opportunity to collaborate with existing community partnerships working to address the health need, or to build on current programs, emerging opportunities, etc.

- a description of the process and methods used to conduct the assessment, including the following
 - a description of the sources and dates of the data and other information used in the assessment
 - a description of any relevant information that was not available, but would be useful (information gaps)
 - a list of community organizations that collaborated on the CHNA
 - disclosure of any third party that provided technical assistance on the CHNA
 - the analytical methods applied to identify community health needs
 - a description of how the hospital organization considered or included information and data from persons representing the broader interests of the community served by the hospital facility
 - a prioritized description of all of the community health needs identified through the CHNA, as well as a description of the process and criteria used in prioritizing such health needs
 - a description of the existing health care facilities, services and other resources within the community available to meet the community health needs identified through the CHNA



DISSEMINATING THE CHNA

A CHNA is not considered conducted until the written report of its findings (that includes all of the information in the documentation section) is made widely available to the public. Fulfilling the “widely available” requirement requires the following.

- posting the CHNA on a website that clearly informs the reader that the document is available and provides instructions for downloading
- the document is posted in a format that exactly reproduces the image of the report when accessed, downloaded, viewed and printed
- allows individuals with Internet access to access, download, view and print the report without the use of special hardware or software (other than software that is readily available without a fee)

- the hospital or other organization distributing the report provides individuals requesting a copy of the report to provide the direct web address
- the CHNA must remain widely available to the public until the next CHNA for that hospital is conducted and made widely available
- the paper copy should be available to the public free of charge

[See Appendix F: CHNA Report Template](#)

SOURCES FOR OUTCOME MEASURES

- [Missouri Department of Health and Senior Services, Missouri Information for Community Assessment](#)
- [Center for Disease Control, Behavioral Risk Factor Surveillance System](#)
- [U.S. Department of Health, Community Health Status Indicators](#)
- [Healthy People 2020, Leading Health Indicators](#)
- [County Health Rankings](#)
- [Community Commons](#)

TIPS FOR SUCCESS

Do not expend all of your resources and energy on the assessment.

- The resources (time, personnel and costs) required to plan and implement community-based initiatives can be significant.

Be honest in your intent.

- There are positive and negative considerations for each type of strategic approach, such as control, recognition, resource commitment, responsibility, politics, goodwill, and partner engagement.
- If you call them ‘patients,’ then it is probably not ‘community health.’ There is a distinct difference between services for individuals and population-based programs.

Collaboration is not easy.

- You are not going to create world peace.

Be focused. Prioritize.

- Commit to no more than three issues.
- It is OK to simply contribute to some causes and take ownership of another.
- Use a structured approach and process for each health issue.

Measure and evaluate.

- If you cannot measure what you are doing, you are not likely to succeed or sustain.
- Develop your measures, methods and approach while you are developing your program.
- Scorecards and trend graphs are effective visual tools to demonstrate your progress.
- You need only a few process and outcome measures.

Do not wait for perfection or total commitment; just get started and plan for mid-course changes.



Contributors

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- vi Catholic Health Association. (2015). *Assessing & addressing community health needs*. Edition 11. Retrieved from <https://www.chausa.org/communitybenefit/assessing-and-addressing-community-health-needs>
- vii Health Research and Educational Trust. Retrieved from <http://www.hhnmag.com/articles/7545-steps-to-guide-your-community-health-needs-assessment>

This form can be completed electronically at <http://www.irs.gov/pub/irs-pdf/f990.pdf>

Form 990 **Return of Organization Exempt From Income Tax** OMB No. 1545-0047
2016
Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)
 Do not enter social security numbers on this form as it may be made public.
 Information about Form 990 and its instructions is at www.irs.gov/form990.

A For the 2016 calendar year, or tax year beginning **2016**, and ending **20**

B Check if applicable: Address change Name change Initial return Final return/terminated Amended return Application pending

C Name of organization: **Doing business as:** **Number and street (or P.O. box if mail is not delivered to street address):** **Room/suite:** **City or town, state or province, country, and ZIP or foreign postal code:**

D Employer identification number: **E** Telephone number: **G** Gross receipts \$: **H(a)** Is this a group return for subordinates? Yes No **H(b)** Are all subordinates included? Yes No If "No," attach a list. (see instructions) **H(c)** Group exemption number ▶

I Tax-exempt status: 501(c)(2) 501(c)(3) (insert no.) 4947(a)(1) or 527

J Website: ▶ **K** Form of organization: Corporation Trust Association Other ▶ **L** Year of formation: **M** State of legal domicile:

Part I Summary

1 Briefly describe the organization's mission or most significant activities: _____

2 Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets.

3 Number of voting members of the governing body (Part VI, line 1a) **3**

4 Number of independent voting members of the governing body (Part VI, line 1b) **4**

5 Total number of individuals employed in calendar year 2016 (Part V, line 2a) **5**

6 Total number of volunteers (estimate if necessary) **6**

7a Total unrelated business revenue from Part VIII, column (C), line 12 **7a**

7b Net unrelated business taxable income from Form 990-T, line 34 **7b**

	Prior Year	Current Year
8 Contributions and grants (Part VIII, line 1h)		
9 Program service revenue (Part VIII, line 2g)		
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)		
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		
12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)		
13 Grants and similar amounts paid (Part IX, column (A), lines 1–3)		
14 Benefits paid to or for members (Part IX, column (A), line 4)		
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)		
16a Professional fundraising fees (Part IX, column (A), line 11e)		
b Total fundraising expenses (Part IX, column (D), line 25) ▶		
17 Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)		
18 Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)		
19 Revenue less expenses. Subtract line 16 from line 12		
20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
21 Total liabilities (Part X, line 26)		
22 Net assets or fund balances. Subtract line 21 from line 20		

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here Signature of officer: _____ Date: _____
 Type or print name and title: _____

Paid Preparer Use Only Print/type preparer's name: _____ Preparer's signature: _____ Date: _____ Check if self-employed PTIN: _____
 Firm's name: _____ Firm's EIN: _____
 Firm's address: _____ Phone no.: _____

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

For Paperwork Reduction Act Notice, see the separate instructions. Cat. No. 11282Y Form 990 (2016)

Hospital Community Health Needs Assessment Checklist

Use this checklist to ensure all aspects of your assessment are completed before submitting it to the IRS. Refer to the IRS Form 990 for the questions asked relating to the CHNA.

Did you indicate what the community needs assessment describes?

- A definition of the community served by the hospital facility.
 - Geography – including counties and ZIP codes
 - Population density
 - Demographics including age, race, ethnicity and socioeconomic status
 - Changes or trends throughout the past 10 years
 - Known major risks for community safety
- Existing health care facilities and resources within the community that are available to respond to the health needs of the community.
- An explanation of how data was obtained.
- The health status of the community including the following
 - Financial barriers to access
 - Other barriers to access
 - Health behaviors
 - Clinical health outcomes
 - Gaps in preventive health access
 - Nutritional status
 - Social factors
 - Behavioral factors
 - Environmental factors
 - Economic factors
- Primary and chronic disease needs and other health issues of uninsured persons, low-income persons and minority groups.
- The process for identifying and prioritizing community health needs and services to meet the community health needs.
- The process for consulting with persons representing the community's interests.
- Information gaps that limit the hospital facility's ability to assess the community's health needs.

Did you take into account input from persons who represent the community served by the hospital facility?

- Include a description of when and how the individuals were consulted (meetings, focus groups, interviews, surveys, written correspondence, etc.).
- Community leaders who were consulted and/or collaborated in planning and implementation.

Did you describe how the hospital facility took into account input from persons who represent the community, and identify the persons the hospital facility consulted?

- Include an explanation of successful and unsuccessful approaches to seek broad-based community input, especially for underserved or high-risk groups within the community.

Did the hospital take into account input from an organization? Did you identify the organization and provide the name and title of one individual with whom you consulted?

- Did you identify any individual providing input who has special knowledge of or expertise in public health by name, title, affiliation and a brief description of their special knowledge or expertise?

Was the needs assessment conducted with one or more other hospital facilities? If so, did you list them?

Did you contract with one or more third parties to assist in conducting the assessment?

- Did you disclose the identity and qualifications of the third parties?

Did you include a prioritized description of all the community health needs identified through the CHNA and a description of the process and criteria used in prioritizing the health needs?

- List priorities identified through primary and secondary data.
- Other processes used to rank priorities.

Did you indicate how the needs identified in the assessment were addressed through a separate implementation plan?

- Any adoption of an implementation strategy to address the health needs of the hospital facility's community.
- Execution of the implementation strategy.
- Participation in the development of a community-wide community benefit plan.
- Participation in the execution of a community-wide community benefit plan.
- Include a community benefit section in operational plans.
- Adoption of a budget for provision of services that address the needs identified in the Needs Assessment.
- Prioritization of health needs in the community.
- Prioritization of services that the hospital facility will undertake to meet health needs in its community.
- Other – please describe. _____

Did all of the identified needs get addressed in the implementation plan? If not, did you provide an explanation of which needs were not addressed and why?

Did the implementation strategy become adopted by approval of an authorized governing body of the hospital?

- Board of trustees/ board of directors
- Committee of the governing board permitted by state law to act on behalf of the governing body
- Other parties permitted by state law to act on behalf of the governing body

If your hospital collaborated with other organizations in developing the implementation strategy, did the strategy identify the organizations with which you collaborated?

Did you make the needs assessment and implementation plan widely available to the public and indicate how it was made available?

- Posted on a hospital facility's website with clear instructions that it is available and how to download. Or, posted a notice that it is available on another website.
- Available upon request from the hospital facility at no charge.

Did you attach the adopted implementation strategy to the annual IRS Form 990?

Appendix C:

Sources for Community Health Data

[Missouri Hospital Association Hospital Industry Data Institute, Analytic Advantage®](#)

This rich data source provides authorized users access to hospital-specific discharge data as well as many publicly available sources for community health status.

[Community Commons](#)

This site provides an immediate secondary data report, customizable by region and indicators.

[Missouri Foundation for Health](#)

The foundation publishes a variety of reports providing data analysis and policy considerations.

[Missouri Department of Health and Senior Services](#)

DHSS has an online service providing access to the most current county-level health data.

[Centers for Disease Control and Prevention Behavioral Risk Factor Surveillance System](#)

Provides state, county, and select metropolitan and micropolitan statistical area data from surveys that collect information on health risk behaviors, preventive health practices, and health care access primarily related to chronic disease and injury.

[U.S. Department of Health and Human Services Community Health Status Indicators](#)

Provides county-specific data and reports on health status indicators. States and counties can use the indicators to check county health status and compare one county to peer counties.

[Commonwealth Fund State Scorecard](#)

Uses an interactive map to view state-specific health system rankings and results compared to benchmarks and the number of lives and dollars each state could save by achieving benchmark levels of performance.

[Robert Wood Johnson Foundation and University of Wisconsin County Health Rankings](#)

Provides county-by-county health rankings in each of the 50 states, explanations of each health factor and actionable strategies to improve the health of communities across the nation.

[Kaiser Family Foundation State Health Facts](#)

Provides health data on more than 700 health topics including demographics, health insurance coverage, health costs, minority health and women's health for all 50 states.

[The Partners in Information Access for the Public Health Workforce](#)

Provides a comprehensive compendium of county, state and national data sources.

Appendix D: Sample Written Survey

[Organization specific identification, introduction and instructions here]

1. What is your ZIP code? _____
2. Gender?
 Male Female
3. What is your race?
 White Black or African American American Indian or Alaska Native Asian|
 Hispanic or Latino Native Hawaiian & Other Pacific Islander Other _____
4. What are the ages of the people who live in your household?

Yourself					18-24	25-44	45-54	55-64	65+
Person 2	0-35 mos.	3-5	6-12	13-17	18-24	25-44	45-54	55-64	65+
Person 3	0-35 mos.	3-5	6-12	13-17	18-24	25-44	45-54	55-64	65+
Person 4	0-35 mos.	3-5	6-12	13-17	18-24	25-44	45-54	55-64	65+
Person 5	0-35 mos.	3-5	6-12	13-17	18-24	25-44	45-54	55-64	65+
Person 6	0-35 mos.	3-5	6-12	13-17	18-24	25-44	45-54	55-64	65+
5. About how long have you lived in the area?
 Less than a year 1-2 years 3-5 years 6-10 years 11-20 years More than 20 years

HEALTH BEHAVIORS

6. How often do you use seat belts when you drive or ride in a car?
 Always Nearly always Sometimes Seldom Never
7. During the past 12 months, have you received a flu shot?
 Yes No
8. Have you ever been told by a doctor you had high blood pressure?
 Yes No
 - 8a. If yes, is any medication currently prescribed for your high blood pressure?
 Yes No
9. Have you ever been told by a doctor you should lose weight for health reasons?
 Yes No
10. During the past month have you participated in any physical activities or exercise, such as running, walking, golf, etc.?
 Yes No
 - 10a. If yes, how many times a week do you take part in this activity?
 1-2 days 3-4 days 5-7 days
 - 10b. How many minutes or hours do you usually keep at this activity? _____

11. Are you currently trying to lose weight?

Yes No

- 11a. If yes, how are you trying to lose weight? (check all that apply)

Eating fewer calories
 Increasing physical activity
 Both
 Other _____

12. Have you smoked at least 100 cigarettes in your life?

Yes No

- 12a. If yes, how old were you when you first started smoking regularly? _____

13. Do you smoke now?

Yes No

- 13a. If yes, how many cigarettes do you smoke on an average day? _____

14. Have you ever been told by a doctor that you have one of the following conditions? (check all that apply)

Adult asthma
 Angina or coronary artery disease
 Bacterial pneumonia
 Cancer If yes, type: _____
 CHF (congestive heart failure)
 COPD (chronic obstructive pulmonary disease)
 Diabetes or high blood sugar
 Heart attack
 High cholesterol
 Hypertension (high blood pressure)
 Stroke

15. Has a child in your household (age 17 or younger) been told by a doctor that they have one of the following conditions? (check all that apply)

Asthma
 Diabetes
 Overweight or obesity

16. If a child in your household has asthma, how many times during the past 12 months did you visit an emergency room because of the asthma? _____

17. Has a child in your household (age 17 or younger) used the following? (check all that apply)

Alcohol
 Drugs
 Tobacco

18. Has a child in your household (age 17 or younger) become pregnant?

Yes No

19. Have you used opiate medicine in the last year?

Yes No

20. Have you used opiate medicine in the last month?

- Yes No

21. Have you used opiate medicine in the last week?

- Yes No

21a. As a result of taking opiates in the last week, I have had trouble concentrating or remembering.

- Yes No

22. Opiate medicine makes it hard for me to think clearly.

- Yes No

23. Opiate medicines have caused me to feel slow, sluggish or sedated.

- Yes No

24. The side effects of opiate medicine have interfered with my work, family and/or social responsibilities.

- Yes No

25. I have wanted to stop using opiate pain medicines that I use in the last year.

- Yes No

MEDICAL CARE AND SERVICES

26. Including yourself, how many members of your household are disabled?

- 0 1 2 3 or more

27. Including yourself, how many adults (age 18 or older) in your household are in fair-to-poor health?

- 0 1 2 3 or more

28. Is any child (age 17 or younger) in your household in fair-to-poor health?

- Yes, 1 Yes, 2 or more No

29. Are you or any household member a PRIMARY caregiver for an aged, disabled or chronically ill person? (including a parent, spouse or other relative)

- Yes No

30. How long has it been since you last visited a doctor for a routine check up? A routine check-up is a general visit, not a visit for a specific injury, illness or condition.

- Within the past year Within the past two years Within the past five years
 Five or more years ago Never

31. If your last visit was more than two years ago, is it because you –

- Do not have a medical condition that requires any care and receive health screenings from another provider service
 Do not routinely receive any health screenings
 Could not schedule due to work or personal conflicts with normal business hours
 Could not afford the payments due, regardless of insurance status
 Could not arrange transportation

32. If you or a household member have a health care need:

25a. Do you have a doctor you can go to? Yes No

25b. Do you have a dentist you can go to? Yes No

25c. Do you have a mental health specialist you can go to? Yes No

25d. Do you have a substance abuse counselor you can go to? Yes No

33. How many times during the past 12 months have you or any household member used a hospital emergency room? (check only one)

- None 1-2 times 3-5 times 6 or more times

34. If you or a household member used a hospital emergency room in the past 12 months, was it due to:

- An injury that required immediate attention
 An injury that did not require immediate attention but it was the most convenient/only service available
 An ongoing illness

35. Have you or anyone in your household had any difficulty finding a doctor within the past two years?

- Yes No

28a. If yes, briefly, why would you say you had trouble finding a doctor?

- Couldn't get a convenient appointment
 Didn't know how to get in contact with one
 Doctor was not taking new patients
 No transportation
 Would not accept your insurance
 Other _____

36. Have you or anyone in your household had any difficulty finding a doctor that treats specific illnesses or conditions in your area within the past two years?

- Yes No

29a. If yes, what kind of specialist did you look for?

- Bone and joint specialist
 Cancer specialist
 Children's specialist
 Dentist
 Diabetes specialist
 Heart specialist
 Lung and breathing specialist
 Mental health specialist
 Nerve and brain specialist
 Women's health specialist
 Other _____

29b. Why were you unable to visit the specialist when you needed one?

- No appointments were available
 No specialist was available in this area
 Did not have a car or transportation to get to the office
 Could not get to the office while they were open
 Did not know how to find one
 Could not afford to pay for the specialist
 Other _____

37. **About how long has it been since you had your blood cholesterol level checked?**
 Within the past year Within the past two years Within the past five years
 Over five years ago Never
38. **Have you ever been told by a doctor or other health care professional that your blood cholesterol level is too high?**
 Yes No
39. **About how long has it been since your blood was checked for diabetes?**
 Within the past year Within the past two years Within the past five years
 Over five years ago Never
40. **Have you ever been told by a doctor or health care professional you have high blood sugar or diabetes?**
 Yes No
41. **How long has it been since you had an exam or screening for colon cancer?**
 Within the past year Within the past two years Within the past five years
 six years or more Never
42. **How long has it been since your last mammogram for breast cancer?**
 Within the past year Within the past two years Within the past five years
 six years or more Never
43. **How long has it been since your last breast exam by a doctor or nurse?**
 Within the past year Within the past two years Within the past five years
 six years or more Never
44. **How long has it been since your last Pap Smear for female-related cancers?**
 Within the past year Within the past two years Within the past five years
 six years or more Never
45. **What do you think are the most pressing health problems in your community? (check all that apply)**
 Ability to pay for care
 Alcohol – dependency or abuse
 Alcohol – underage binge or abuse
 Drug abuse – prescription medications
 Drug abuse – illegal substances
 Cancer
 Child abuse
 Cost of health care
 Domestic violence
 Lack of health insurance
 Lack of transportation to health care services
 Lack of dental care
 Lack of prenatal care
 Mental health
 Obesity in adults
 Obesity in children and teenagers
 Prescription medication too expensive
 Teen pregnancy
 Tobacco use/smoking among adults
 Tobacco use/smoking among teenagers
 Other

46. **What medical services are most needed in your community? (check all that apply)**
 Adult primary care services
 Alcohol and drug abuse treatment
 Cancer treatment
 Counseling/mental health services
 Diabetes care
 Emergency/trauma care
 Heart care services
 Orthopedic care (bone and joint)
 Pediatric services
 Women’s services, such as obstetrics/gynecological services
 Other
47. **Please check the types of health education services most needed in your community?**
 Alcohol abuse
 Alzheimer’s disease
 Asthma
 Cancer screening
 Child abuse/family violence
 Diabetes
 Diet and/or exercise
 Drug abuse
 HIV/AIDS
 Sexually transmitted diseases
 Smoking cessation and/or prevention
 Stress management
 Other
48. **What health or community services should [Hospital Name] provide that currently are not available?**
49. **What ideas or suggestions do you have for improving the overall health of the area community?**

SOCIAL AND ECONOMIC FACTORS

50. **What is your highest level of education?**
 Left high school without a diploma High school diploma GED
 Currently attending or have some college Two-year college degree
 Four-year college degree Graduate-level degree
51. **Including yourself, how many adults in your household are retired?**
 None 1 2 3 4 or more

52. Including yourself, how many adults (18+) in your household are employed full time, year-round?

- None 1 2 3 4 or more

53. How many household members are currently covered by health insurance?

Number of adults covered by health insurance:

Number of children covered by health insurance:

Number of household members not covered by insurance:

54. If you or members of your household have health insurance coverage, how is it obtained? (check all that apply)

- Medicare A
- Medicare B
- Medicaid
- Through a retirement insurance plan
- Through an employer's health insurance plan
- Veterans' Administration
- Privately purchased

47a. Do any of these insurance policies provide dental coverage?

- Yes No

47b. Do any of these insurances pay for prescription drugs?

- Yes, with co-payment Yes, with no co-payment No

47c. Are medical, dental or prescription co-pays a large enough problem that you postpone or go without services or prescriptions?

- Yes No

55. Do you have trouble getting transportation to health care services?

- Yes No

48a. How many miles do you travel, one way:

- To see a doctor? 1-5 6-10 11-20 21-30 >30
To a hospital? 1-5 6-10 11-20 21-30 >30
To school or job training? 1-5 6-10 11-20 21-30 >30
Child care 1-5 6-10 11-20 21-30 >30
Job 1-5 6-10 11-20 21-30 >30

56. Counting all income sources from everyone in your household, what was the combined household income last year? (check only one)

- Less than \$20,000
- \$20,000 - \$29,999
- \$30,000 - \$39,999
- \$40,000 - \$49,999
- \$50,000 - \$59,999
- \$60,000 - \$69,999
- \$70,000 - \$79,999
- \$80,000 - \$89,999
- \$90,000 - \$99,999
- \$100,000 - \$199,999
- \$200,000 or more

PHYSICAL ENVIRONMENT

57. How would you describe your housing situation? (check only one)

- Own a house or condo
- Rent a house, apartment or room
- Living in a group home
- Living temporarily with a friend or relative
- Multiple households sharing an apartment or house
- Living in a shelter
- Living in a motel
- Living in senior housing or assisted living
- Other (explain)

58. Household issues

Some of the following may have been a problem for you or someone in your household. If it has been a problem in your household during the past 12 months, please tell us how much of a problem it has been. (check one on each line)

Adult substance abuse (alcohol or legal medications)

- Not a problem Minor Problem Major Problem Don't know

Adult substance abuse (illegal drugs)

- Not a problem Minor Problem Major Problem Don't know

Youth substance abuse (alcohol, drugs, etc.)

- Not a problem Minor Problem Major Problem Don't know

Caring for an adult with disabilities

- Not a problem Minor Problem Major Problem Don't know

Caring for a child with disabilities

- Not a problem Minor Problem Major Problem Don't know

Child abuse

- Not a problem Minor Problem Major Problem Don't know

Physical violence against adults

- Not a problem Minor Problem Major Problem Don't know

Depression

- Not a problem Minor Problem Major Problem Don't know

Not having enough money for food

- Not a problem Minor Problem Major Problem Don't know

Not able to afford nutritious food (fresh vegetables and fruits)

- Not a problem Minor Problem Major Problem Don't know

Not able to afford transportation

- Not a problem Minor Problem Major Problem Don't know

Not having enough money to pay for housing

- Not a problem Minor Problem Major Problem Don't know

Not having enough money to pay the doctor, dentist or pharmacy

Not a problem Minor Problem Major Problem Don't know

Not having enough money to pay for mental health counselor

Not a problem Minor Problem Major Problem Don't know

Use of tobacco products

Not a problem Minor Problem Major Problem Don't know

Not being able to find or afford after-school child care

Not a problem Minor Problem Major Problem Don't know

Sexual abuse

Not a problem Minor Problem Major Problem Don't know

Teen pregnancy

Not a problem Minor Problem Major Problem Don't know

Other issues (explain)

Appendix E: Sample Focus Group Questions

COMMUNITY HEALTH NEEDS ASSESSMENT

Introduction and Purpose

Question 1: What is your vision for a healthy community?

Ask community members to share their ideas of a healthy community. What is healthy about their community and what is unhealthy?

Question 2: What is your perception of the most serious health issues facing this community?

Ask community members to share specific concerns. Keep this conversation focused and do not allow the conversation to digress into a venue for complaints.

Question 3: What is your perception of the most beneficial health resources or services in this community?

Ask community members to share specific examples.

Question 4: What is your perception of the hospital overall and of specific programs and services?

Community members' views will identify opportunities for improving current programs and services, as well as highlight service and program gaps.

Question 5: What is your perception of the physician and medical services?

Community members' views will identify opportunities for improving current medical services, as well as highlight service gaps.

Question 6: What can the hospital do to improve health and quality of life in the community?

This question may be the most important, because it elicits ideas for how to improve services and relationships in the community and provide direction for new activities or strategies.

Adapted from: Rural Health Works, Retrieved from <http://ruralhealthworks.org/wp-content/files/2a-MSTR-CHNA-Template-APPs-F-J-FINAL-Dec-2011-scan-copy.pdf>

Appendix F:

CHNA Report Template

SECTION 501(R)

The following provides a template for the report sequence and general descriptions of information to include in your community health needs assessment report. This template is based on the IRS 501 (r)(C)(A) guidance provided in Notice 2011-52. This template addresses only the CHNA report; it does not include required components for the implementation plan.

ABOUT THIS TEMPLATE

This template is designed to provide a table of contents and detailed outline of required information in a CHNA report. This template offers one example of a logical sequence for the required information, but this should not be considered the only format option. There is no required or suggested length for this report.

The template format and content have not been reviewed or approved by the IRS or other governmental authority but are based on currently available information. Revisions or further clarification from the IRS may result in modification of this template.

The following should be considered when writing your report.

- The report should include a table of contents and clear section headings and subheadings.
- All data should be clearly sourced.
- The CHNA report must be widely disseminated to the public, including those with limited Internet access, in order to be considered complete and conducted, as determined by the IRS' definition.
- It is important to write succinctly.
- Ensure detailed information is easily understood to non-health care readers.
- Appendices with additional details are encouraged to supplement the report.
- The use of graphs, maps and tables are encouraged for some sections of the report.

The template below provides both the recommended outline, in bold, and suggestions, in italics.

Table of Contents and Recommended Content

I. Executive Summary

Considerations

This section should be limited to one or two pages and include the following.

- *a short description of the community*
- *a short description of the overall CHNA process, including:*
 - *time frame from beginning to completion*
 - *key partners*
 - *the source for public health input*
 - *the process for seeking input from the medically underserved, chronically ill and low-income populations*
 - *very short description or list of key sources of secondary data*
 - *very short description of process for primary data collection*
- *list of identified health issues based on secondary and data analysis*
- *short description of process to prioritize the health issues, including a list of key partners that participated*
- *a summary list of those health issues prioritized for action*
- *contact information for questions or involvement*
- *signature of the CEO or chair of the governance structure*

II. Community Health Needs Assessment: Community Defined

a. description of the community served by the hospital facility

- i. **geography**
 1. **list of counties**
 2. **ZIP codes**
 3. **square miles**
- ii. **population (may include additional information as an appendix)**
 1. **total**
 2. **population density**
 3. **at-risk (description and estimated percentage of population), source**
 4. **demographic description**
- iii. **unique community characteristics**
 1. **colleges, tourism, etc.**
- iv. **other health services available in the same community area**
 1. **federal designation for medically underserved**
 2. **community health center**
 3. **other hospitals, specialty providers**

Considerations

This section should succinctly present the community served by the hospital. Several concise tables, maps and graphs would be appropriate. However, it is important to only include important and relevant information. Include a narrative summary of the demographic information. Additional geographic and population data may be included in an appendix.

The unique community characteristics should be in narrative format and should help the reader to better understand the community. What makes it special or unique? What makes the citizens proud of their community? This section does not need to be lengthy but should be compelling.

A short description and list of other key health services available in the same community area should be included in this section. This information should help the reader understand the broader health care community. Lengthy lists of community health resources may be appropriate for an appendix.

III. Community Health Needs Assessment: Process

a. a description of the process and methods used to conduct the assessment including:

- i. **identification of the personnel involved in planning by title, organization**
- ii. **description of the overall planned approach for developing and conducting the assessment**
- iii. **description of the process used to collect secondary data**
- iv. **description of the process used to develop and collect primary data**

Considerations

This section is very important for compliance. The information presented throughout Section III will provide evidence of a comprehensive and systematic approach to the CHNA. Throughout this section, clearly identify participation and input from community partners, hospital leaders, citizens and public health experts. If that list is extensive, include the key participants in this section and refer to Section IV. Any tool used to collect primary data should be included as an appendix. The public health expert or faculty from an area college may be able to review this section and provide specific guidance.

b. data and information sources for secondary data

- i. agency or organization
- ii. retrieval date
- iii. year of data available and used
- iv. Web address
- v. rationale for use of these data sources

c. data and information sources for primary data collection

- i. description of type of methodology (interviews, survey, focus group)
- ii. rationale for methodology selection
- iii. setting(s) of primary data collection
- iv. list specific target populations
- v. response rate by setting and population (number interviewed, numerator and denominator of surveys sent and returned — include percentage and actual numbers)
- vi. description and list of successful approaches and identification
- vii. description and list of barriers, challenges and unsuccessful approaches
- viii. Note: Section IV will provide more detail on broad input from the community.

Considerations

This section is very important for compliance. In this section, clearly identify very specific and detailed information. The format likely will be short narrative passages with dot points and lists. Do not make the reader sort through lengthy narrative; this information may be succinctly written. However, it is essential for compliance that all relevant information be included. Efforts to gather information from and about the medically underserved, low-income, chronically ill or unique subgroups in the community should be thoroughly described.

A copy of the survey tool should be included in the appendix. If your community has a significant population of limited-English proficient citizens, a translated version of the report or key sections should be considered.

The public health expert or faculty from an area college may be able to review this section and provide specific guidance.

d. analytical methods used to identify the community health needs

- i. description
- ii. statistical tests or processes
- iii. stakeholders and partners that participated in the prioritization process
- iv. methodology for selection including group consensus processes

Considerations

This section is perhaps one of the most difficult for practitioners. Hospital or other IT staff may have experience in basic statistical tests beneficial in assessing the primary data. Most secondary sources of data include some descriptive statistics, although this information often is separate from the key fact sheets.

The description of how the group achieved consensus should include how participation and input from community partners, hospital leadership, citizens and public health experts was incorporated into this process. If the participant list is extensive, include the key participants in this section and refer to Section IV. If specific process tools were used, identify and describe those tools. It also may be appropriate to include a sample tool as an appendix. The public health expert or faculty from an area college may be able to review this section and provide specific guidance.

e. gaps in information that limited the ability to assess the community served

- i. description and list of specific gaps

f. community organizations that collaborated or contributed to the CHNA

- i. list by organization
- ii. identify personnel by name, title, credentials

g. identification of third-party agents to assist with the CHNA, including qualifications; describe the outside party's specific role and products developed

Considerations

This section is very important for compliance. It is acceptable and encouraged that gaps in information be identified and explained. It may not be possible to collect specific information on specific topics. Documenting gaps demonstrates an understanding about the issue and efforts to gather information. It is important to note that health topics that are deemed important through group input but lack data define that the issue still should be included in the prioritization of health issues.

If any consultants, faculty from area colleges or other third-party agents assisted with the CHNA, specific information must be included in this section.

IV. Community Health Needs Assessment: Input from Community

a. description of how the hospital sought input from broad interests in the community

- i. target populations, including lower socioeconomic status, chronically ill, medically underserved; for each list include:

- 1. what methods (focus groups, meetings, surveys, interviews)
- 2. when (dates and association with other events)
- 3. locations

- ii. representative organizations (may repeat Section II.f)

- 1. name
- 2. title
- 3. organization
- 4. describe the nature of representation: what organizations, populations and qualifications represent this population
- 5. describe leadership role, if applicable

- iii. individual(s) included with expertise in public health (may repeat Section II.f)

- 1. name
- 2. title
- 3. affiliation(s)
- 4. brief description of individuals knowledge or expertise
- 5. describe leadership role, if applicable

Considerations

In this section, clearly identify participation and input from community partners, hospital leaders, citizens and public health experts. The description of how input was sought and collected from the stakeholders and citizens, especially the lower socioeconomic status, medically underserved and chronically ill, should be thoroughly described. It will be important to reiterate how each contributed and at which phases in the assessment.

If your community has a significant population of limited-English proficient citizens, it is important to include a description of the methods used to seek input from this population.

This is this section that should include all detailed information about partnering organizations and individuals. If that list is extensive, include the key participants in this section and then list all participants and their required information in an appendix.

This section may be written as a short narrative and then may include a roster-format with the above information, either in the report or as an appendix.

- V. Community Health Needs Assessment: Findings (Note: this section will complement the implementation plan.)**
- a. identified health issues through assessment process**
 - b. process to prioritize health issues**
 - i. description of process**
 - ii. use of any tools (e.g. prioritization matrix)**
 - c. list of priority health issues identified and description of why these issues were identified**
 - d. description of rationale used not to address health issues**

Considerations

This section is very important for compliance. In this section, clearly identify very specific and detailed information; it is essential for compliance that all relevant information be included. This section should be used to establish the foundation for the implementation plan. The format likely will be narrative passages; however, do not make the reader sort through lengthy narrative. This section should be compelling for the reader.

The public health expert or faculty from an area college may be able to review this section and provide specific guidance.

- VI. Resource Inventory**
- a. description of existing health care facilities within the same community description, including specialty services**
 - b. other resources available to meet the community health needs identified**
 - c. other resources available to meet the priority community health needs**

Considerations

This section should include succinct but complete inventories of available resources. If the list is too extensive, include key resources in this section and the full listing as an appendix.

- VII. Community Health Needs Assessment: Dissemination Plan**
- a. description and date of report release to public**
 - b. list of websites, including URL**
 - c. describe the process to provide printed copies upon request**
 - d. describe the process to share information with the broad community, including the medically underserved, chronically ill and lower socioeconomic populations**

Considerations

Efforts to disseminate the report to the public and to medically underserved, low-income, chronically ill or unique subgroups should be thoroughly described. This section is very important for compliance. In this section, clearly identify very specific and detailed information. The format likely will be short narrative passages with dot points and lists. Do not make the reader sort through lengthy narrative. It is essential for compliance that all specific methods and exact locations (websites or geographic) of the report be listed in addition to the instructions for obtaining a printed copy.

If your community has a significant population of limited-English proficient citizens, a translated version of the report (or key sections) should be considered.

VIII. Appendices

- a. model or approach for CHNA process (e.g. the county health rankings model)**
- b. additional demographic or population information**
- c. additional secondary reports, maps and graphs**
- d. primary data collection tool (e.g. survey)**
- e. summary of primary data analysis**
- f. tools used to prioritize health issues**
- g. complete community resource inventory**

Considerations

This section should be very neatly and carefully ordered to provide the reader immediate access to more detailed information that is not included in the report. Each document should be labeled as a separate appendix. The appendices provided throughout this template only are suggestions; there are no specific requirements for appendices.

TIPS FOR CREATING GRAPHS AND TABLES

Each graph or table should be able to stand alone and provide complete information without explanation. There are many options to embellish graphs; use these options sparingly because a simple, clear, concise graph often is more effective at displaying data than a highly intricate, colorful graph. The following tips and resources will provide additional information.

- Consider your audience: what is the point you are trying to convey?
- Check the data, verify the accuracy and completeness.
- Include a legend, unless the graph is very basic.
- Explain encodings: a color code is only helpful with a key.
- Label axes, even if it seems obvious to you.
- Include units of measure in the graph. If this becomes too cluttered, you may have too many data points.
- Include data sources and dates.

REFERENCES

Goldberg, L. (2015). *IRS issues final rule providing guidance for charitable hospitals*. Issue Brief, Missouri Hospital Association.

Internal Revenue Service. (n.d.). *New requirements for 501(c)(3) hospitals under the Affordable Care Act*. Retrieved from <http://www.irs.gov/Charities-&-Non-Profits/Charitable-Organizations/New-Requirements-for-501%28c%29%283%29-Hospitals-Under-the-Affordable-Care-Act>

Internal Revenue Service. (2010). *Notice and request for comments regarding the community needs assessment requirements for tax-exempt hospitals*. Notice 2011-52. Retrieved from http://www.irs.gov/irb/2011-30_IRB/ar08.html

Appendix G:

CHNA Facilitator Checklist

- Establish in-house steering committee members (administrator, planner, financial officer, data collector/ analyzer)
- Establish a timeline to complete CHNA process
- Identify community stakeholder representatives:
 - Public health
 - Local government
 - Primary care
 - Special interest groups (e.g., poor, chronic disease, disabled, elderly, blind, hearing impaired, non-English speaking populations, etc). Note: this suggested list is a recommendation. Your hospital's committee may not include all these groups and may include representatives of groups not listed here.
- Invite community stakeholders to meeting:
 - Provide overview of requirements and seek input and support
 - Establish a timeline and meeting schedule
- Define the “community” on which the report will be based
- Gather demographic data on the community
- Gather data on health status of the community
- Gather utilization data
 - Inpatient migration/origin,
 - Top DRGs for population
 - ED visit data
- Develop data summary report
- Convene Community Stakeholder Committee
 - Review data
 - Identify missing data elements
- Establish list of preliminary needs that have been identified
- Discuss and identify most appropriate survey instrument for broad community input. This may include one or more of the following:
 - Electronic survey (consider free online process like Survey Monkey)
 - Mail surveys
 - Community focus groups or town hall meetings
- Advertise opportunity for community input (e.g., at the hospital, on the radio, in the newspaper, etc.)
- Plan and convene broad community input activities (logistics):
 - If holding town hall or focus groups, find neutral location and identify neutral third party facilitator
- Analyze and summarize findings from broad community input sources

- Convene Community Stakeholder Committee to review community input:
 - Review significant needs identified
 - Seek recommendations on needs to be addressed and needs that do not need to be addressed currently
- Convene in-house steering committee to review needs and recommendations from community stakeholder group and finalize plan for addressing needs:
 - Consider financial feasibility of meeting some needs
- Develop draft report
- Convene Community Stakeholder Committee for final review of report and input
- Finalize report for the public view and publish on hospital Web site
- Work with finance representative to meet Schedule H requirements

Appendix H:
Community Health Resources

COMMUNITY HEALTH CENTERS	
City or County	
City A	
City B	
County A	
County B	
DIAGNOSTIC AND TESTING CENTER	
City or County	
City A	
City B	
County A	
County B	
FREE STANDING AMBULATORY CENTER	
City or County	
City A	
City B	
County A	
County B	
FREE STANDING OUTPATIENT SURGERY CENTER	
City or County	
City A	
City B	
County A	
County B	
HOSPITAL	
City or County	
City A	
City B	
County A	
County B	
HOME HEALTH	
City or County	
City A	
City B	
County A	
County B	

MEDICAL GROUP PRACTICE	
City or County	
City A	
City B	
County A	
County B	
PUBLIC HEALTH CLINIC	
City or County	
City A	
City B	
County A	
County B	
RECREATIONAL FACILITIES	
City or County	
City A	
City B	
County A	
County B	
RURAL HEALTH CLINICS	
City or County	
City A	
City B	
County A	
County B	
CRITICAL ACCESS HOSPITALS	
City or County	
City A	
City B	
County A	
SKILLED HEALTH FACILITIES	
City or County	
City A	
City B	
County A	
County B	

Appendix I: CHNA Timeline

The CHNA requirement is effective with the tax reporting periods after March 23, 2012. Hospitals with a fiscal year from April 1 through March 30 need to complete the CHNA, develop a report for publication and include findings in the 990 Schedule H in the 2012 Tax Return. Below is a basic timeline to assist hospitals in meeting the requirements of the CHNA. It is anticipated the process outlined below would take approximately one year to complete in order to thoroughly review data and gain broad community input.

	TASK 1	TASK 2	TASK 3
Month 1	Establish Assessment Infrastructure <ul style="list-style-type: none"> Identify process facilitator Identify steering committee members Identify data "gatherer" 	Establish Assessment Process Timeline <ul style="list-style-type: none"> Review requirements Review steps Tailor timeline to hospital and community 	Identify Community Representatives <ul style="list-style-type: none"> Begin discussions on identifying "community" Identify interest groups for representation input Discuss key community representatives to include
Month 2	Convene CHNA Committee <ul style="list-style-type: none"> Educate Community Committee on CHNA Requirements Process Timeline Resources Needed Roles 	Establish Meeting Schedule <ul style="list-style-type: none"> Decide how often and when the Committee will meet 	Establish Community Definition <ul style="list-style-type: none"> Discuss the appropriate definition of geographical area for "community" May be both geographic and population *note may add population later in process as needs are identified
Month 3	Data Collection and Gathering <ul style="list-style-type: none"> Establish list of important data on community Identify appropriate and reliable data resources 	Demographic Data <ul style="list-style-type: none"> Gather and review demographic data to better understand community 	Health Status Data <ul style="list-style-type: none"> Chronic disease Special health populations
Month 4	Data Collection and Gathering <ul style="list-style-type: none"> Review inpatient and outpatient data Patient origin and migration Top diagnoses Request data from MHA if needed 	Review of Availability of Other Health Providers in Community <ul style="list-style-type: none"> Primary care and specialty 	Establish Data Summary Report
Month 5	Convene CHNA Committee <ul style="list-style-type: none"> Review data summary report Identify missing data or information 	Establish Preliminary List of Needs Identified	Discuss Process for Broad Community Input

	TASK 1	TASK 2	TASK 3
Month 6	Plan and Develop Broad Process for Obtaining Broad Community Input <ul style="list-style-type: none"> Internal steering committee process 	Consider Opportunities for Community Input: <ul style="list-style-type: none"> Town hall Paper survey (consider distribution) Electronic survey Focus groups 	Refine Process for Input <ul style="list-style-type: none"> Develop survey questions
Month 7	Consider Multiple Locations to Provide Opportunities for Special Interest Groups	Gather Community Input <ul style="list-style-type: none"> Implement survey or input process 	
Month 8	Review Information Gathered from Community Input	Develop Draft Report of Data Collected and Analyzed	
Month 9	Convene Community Committee <ul style="list-style-type: none"> Review survey information Identify significant needs 	Identify Needs <ul style="list-style-type: none"> Ask the community committee to make recommendations on significant needs Identify needs that should not be addressed and why 	Steering Committee Finalizes Needs List <ul style="list-style-type: none"> Review data and input from community and community committee Identify which needs are appropriate and financially feasible for the hospital to meet Identify which needs cannot be met and why
Month 10	Develop Draft CHNA Report for Public		
Month 11	Convene Community Committee Final Time <ul style="list-style-type: none"> Provide draft report overview Seek final recommendations 		
Month 12	Finalize Report for Publication and Reporting in Schedule H, Form 990 Convene Community Committee Final Time <ul style="list-style-type: none"> Provide draft report overview Seek final recommendations 	Make Available on Hospital Website	

Source: Adapted from the Kentucky Hospital Association



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